

# HEC LAUSANNE

## fact sheet 2023-2024

HEC Lausanne, the Faculty of Business and Economics of the University of Lausanne (UNIL) is a high-level research faculty with a strong international influence. Situated only 10 minutes by public transport from the city center of Lausanne, the UNIL campus has exceptional sports, cultural and leisure facilities in a green and spacious environment by Lake Geneva, Lac Léman in French, with the Alps in the background. Lausanne is known as the Olympic Capital as it is the home of the headquarters of the International Olympic Committee and many international sports federations. Located in the French-speaking part of Switzerland, this vibrant and cosmopolitan city is about 60km from Geneva International Airport and easily connected by train.



## study programs

BSc in Economics  
BSc in Management

MSc in Accounting, Control and Finance  
MSc in Actuarial Science  
MSc in Economics  
MSc in Finance  
MSc in Information Systems and Digital Innovation

MSc in Law and Economics  
MSc in Management

MLaw in Legal Issues, Crime and Security of Information Technologies  
MSc in Sustainable Management & Technology

QTEM Program



## academic calendar

	Autumn semester	Spring semester
WELCOME DAY	September 14, 2023	February 16, 2024
FIRST DAY OF CLASSES	September 19, 2023	February 19, 2024
BREAK	-	March 29 to April 5, 2024
LAST DAY OF CLASSES	December 22, 2023	May 31, 2024
EXAMINATION SESSION	January 12 to February 3, 2024	June 10 to July 6, 2024
RETAKE SESSION		August 19 to September 7, 2024

More info: [www.unil.ch](http://www.unil.ch)

## nomination deadlines

	For coordinators	Online applications and forms for students
<b>Autumn semester</b>		
FACULTY/UNIL AGREEMENTS, QTEM OVERSEAS	March 31, 2023	June 30, 2023
SEMP, SWISS MOBILITY, QTEM EUROPE	May 31, 2023	June 30, 2023
<b>Spring semester</b>		
ALL AGREEMENTS	October 15, 2023	November 30, 2023

All exchange students must be nominated by the Student Exchange Office of the partner university using the nomination form sent by [hec.incoming@unil.ch](mailto:hec.incoming@unil.ch). Students will then receive the online application and relevant information for their exchange at HEC Lausanne by e-mail.



## course registration and academic information

### Courses

Bachelor exchange students can only take courses in the 2nd and/or 3rd year of the Bachelor program (undergraduate).

To attend Master courses (graduate), exchange students must have completed a Bachelor's degree or a minimum of 180 ECTS in Management and/or Economics.

The courses in the Master of Accounting, Control and Finance (MScCCF) and in the Master in Sustainable Management & Technology (SMT) are not open to exchange students.

Some courses may require specific prerequisites and the approval of the Professor.

All HEC students are strongly recommended to have a personal laptop computer.



### Timetables and courses

<http://hecnet.unil.ch/hec/timetables>

### Courses for exchange students

[www.unil.ch/hec/exchange/choice-of-courses](http://www.unil.ch/hec/exchange/choice-of-courses)

### Courses outside HEC Lausanne

Exchange students registered at HEC Lausanne are allowed to take courses in another faculty of UNIL, but most courses must be taken at HEC Lausanne, the main faculty where the student is enrolled.

A limited number of courses are also open at the Ecole Polytechnique Fédérale de Lausanne (EPFL), upon request by the student before or at the beginning of the semester, directly to the department concerned.

### Registration

Students must register for courses/exams during the 3rd and 4th weeks of the semester.

Registration dates for exams: [www.unil.ch/hec/exchange/exams](http://www.unil.ch/hec/exchange/exams)

Exchange students are expected to take their exams during the official exam session under the same conditions as regular students.

### Format of examinations

Written, oral, seminar or ENEP (Onsite digital exams)

### Full time course load

30 ECTS per semester  
14 weeks of classes

### Transcripts of records

An official transcript is sent by e-mail to the exchange coordinator of the home university about ten days after the end of the examination session.

## Languages

### Language of instruction

Courses at the Bachelor level are taught in French with a selection of courses in English. At the Master's level, courses are mainly taught in English.

### Language requirements

Exchange students are not required to pass any language proficiency test. A minimum level of B2 according to the «Common European Framework of Reference for Languages» is required in French and/or English depending on the language of instruction of the course attended by the student.

### French classes

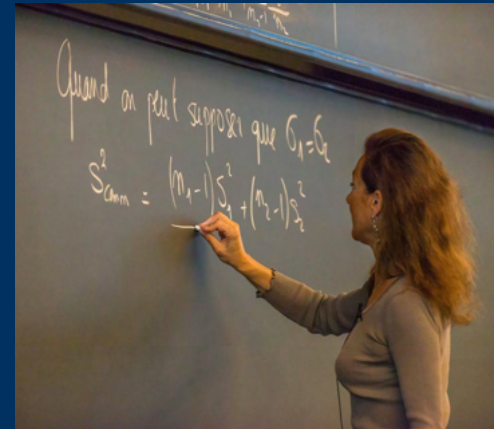
The School of French as a Foreign Language (EFLE) offers courses for non French-speaking students. They are free and can be taken throughout the semester in parallel with courses at HEC Lausanne.

Intensive French courses (Cours de vacances) are also available before the start of the semester(s).

More info:

EFLE: [www.unil.ch/fle](http://www.unil.ch/fle)

Cours de vacances: [www.unil.ch/cvac](http://www.unil.ch/cvac)



## grading system

UNIL grades (0-6 scale)	ECTS grades	Definition
6	A	Excellent
5.5	B	Very good
5	C	Good
4.5	D	Satisfactory
4	E	Pass
3/3.5	FX	Fail
1/1.5/2/2.5	F	Fail
0		Unjustified absence at the exam or cheating

# HEC LAUSANNE

## fact sheet 2023-2024



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## about UNIL

7 faculties

190 research units

335 partner universities

17'000 students

125 nationalities

40 sheep on campus

2 km<sup>2</sup> campus area

133 sports activities

10 minute walk to lakeshore



## HEC Lausanne

2 bachelor programs  
9 master programs

International Relations Office  
Internef 256 and 256.1  
UNIL-Chamberonne  
1015 Lausanne  
Switzerland

Erasmus code:  
CHLAUSANN01

[www.unil.ch/hec/exchange/in](http://www.unil.ch/hec/exchange/in)

[www.unil.ch/hec](http://www.unil.ch/hec)



## about covid-19

[www.unil.ch/coronavirus](http://www.unil.ch/coronavirus)



## find us on:





## health insurance

As health and accident insurance is mandatory in Switzerland, foreign students must have an insurance coverage that complies with Swiss regulations. If a foreign health and accident insurance does not offer the minimum coverage required by Swiss law, exchange students will have to contract a Swiss health and accident insurance for international students. European students can benefit from the minimum coverage required by Swiss law if they have a European Health Insurance Card.

More info:

[www.unil.ch/international/insurance](http://www.unil.ch/international/insurance)

## living costs

The average budget a student needs to live in Lausanne is around CHF 1'950 per month (incl. CHF 600 to 800 per month for accommodation). This amount includes food, personal effects, housing, health and accident insurance, books and school supplies.

More info:

[www.unil.ch/international/insurance](http://www.unil.ch/international/insurance)

UNIL tries as much as possible to secure accommodation for all exchange students in an FMEL hall of residence. However, since FMEL has a limited number of places available, UNIL cannot unfortunately guarantee housing for all exchange students and priority is given to those coming from overseas.

It is therefore recommended that exchange students consider other housing options on the private rental market at the same time. If needed, UNIL and EPFL run a joint accommodation database reserved exclusively for students.

More info:

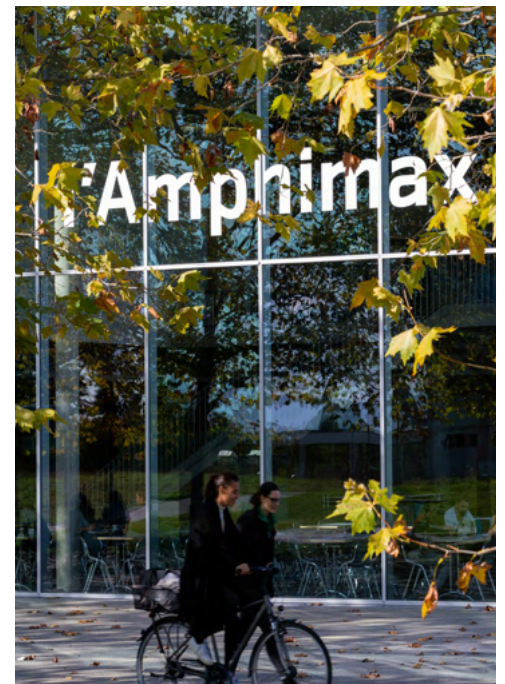
[www.unil.ch/international/comingtolausanne](http://www.unil.ch/international/comingtolausanne)

[www.fmel.ch](http://www.fmel.ch)

[www.unil-epfl-logement.ch/en](http://www.unil-epfl-logement.ch/en)

## accommodation

UNIL works closely with the Fondation Maisons pour Etudiants Lausanne (FMEL), which welcomes over 3'500 students at 14 sites, mainly in the greater Lausanne area.



Updated: January 2023



## student services

Information for exchange students [www.unil.ch/international/incoming](http://www.unil.ch/international/incoming)

Life on campus [www.unil.ch/etudiants](http://www.unil.ch/etudiants)

UNIL-EPFL Sports <https://sport.unil.ch/>

University Library <https://www.bcu-lausanne.ch/en/>

IT Services [www.unil.ch/etudiants/IT](http://www.unil.ch/etudiants/IT)

Support and Assistance (e.g. disabilities) [www.unil.ch/etudiants/Support-assistance](http://www.unil.ch/etudiants/Support-assistance)

HEC Career Center <https://heccareer.ch/>

Comité HEC Lausanne <https://comite.ch/>

ESN-UNIL student association <https://unil.esn.ch/>

- In which courses (taught in English) can NOVA IMS students enroll?

#### *Choice of courses*

<https://www.unil.ch/hec/exchange/choice-of-courses>

#### **Bachelor students**

**If you are in the 2<sup>nd</sup> or 3<sup>rd</sup> year of a Bachelor's or Licence's program**, you may take courses in the 2<sup>nd</sup> or 3<sup>rd</sup> year of the Bachelor program in Economics and/or Management, except for the courses Business English, English for Studying Economics, the individual project and the internships.

#### **Master students**

**If you are in the 1<sup>st</sup> or 2<sup>nd</sup> year of a Master's program (4<sup>th</sup> or 5<sup>th</sup> year undergraduate) and provided you have acquired a minimum of 180 ECTS in Management and/or Economics**, you may take courses in the 1<sup>st</sup> or 2<sup>nd</sup> year of the Master's program and possibly in the 2<sup>nd</sup> or 3<sup>rd</sup> year of the Bachelor's program, with the exceptions above.

The courses in the Master of Accounting, Control and Finance (MScCCF) and in the Master in Sustainable Management & Technologies (SMT) are not open to exchange students.

#### *Lists of courses for exchange students*

<https://www.unil.ch/hec/exchange/in/choice-of-courses/exchangestudents>

(info received by email 06/03/2023)

**HEC Lausanne**  
**Bachelor courses taught in English**  
**Spring 2023**

Course Name	ECTS	Hours / week	Professor	Program details
<a href="#">Analyse économique : microéconomie</a> (Microeconomic analysis)	6	4	Montez Joao ; Bruhin Adrian	BSc in Management BSc in Economics
<a href="#">Communication et Leadership</a>	4.5	4	Jost Matthieu ; Tilston Ottilie	BSc in Management BSc in Economics
<a href="#">Consumer Behaviour (BScM)</a>	6	4	Petersen Francine	BSc in Management
<a href="#">Corporate Sustainability : The Environmental Perspective</a>	3	2	Ionescu Aileen Palazzo Guido	BSc in Management
<a href="#">Critical Thinking</a>	6	4	Szemerédi Zsuzsanna	BSc in Management BSc in Economics
<a href="#">Entrepreneurial finance and the new venture funding process</a>	6	4	Petty Jeffrey	BSc in Management
<a href="#">Financial Markets</a>	6	4	Celentano Francesco	BSc in Management BSc in Economics
<a href="#">Gestion des Opérations I</a>	3	2	Lurkin Virginie	BSc in Management BSc in Economics
* <a href="#">How Technology Shapes The Workplace of the Future (EPFL)</a>	3	2	Lalivé Rafael; Kriings Franciska	BSc in Management BSc in Economics
<a href="#">Innovation for Happiness</a>	3	2	Leclerc Fabrice	BSc in Management BSc in Economics
<a href="#">Integrated Marketing Communication</a>	3	2	Schlager Tobias	BSc in Management
<a href="#">International Money and Finance</a>	6	4	Bacchetta Philippe ; Davenport Margaret	BSc in Management BSc in Economics
<a href="#">International Trade and European Integration</a>	6	4	Milet Emmanuel Brühlart Marius	BSc in Economics
<a href="#">Introduction to Financial Statement Analysis and Reporting</a>	3	2	Markarian Garen	BSc in Management BSc in Economics
<a href="#">Introduction to Bargaining and Negotiations</a>	3	2	Efferson Charles	BSc in Management
<a href="#">Introduction to Business Ethics</a>	3	2	Jasinenko Anna	BSc in Management

\* **Registration for this course-exam at EPFL must be made by March 2, 2023 (at the latest) through [hec\\_bachelor@unil.ch](mailto:hec_bachelor@unil.ch)**

Some courses may be taught during the same period or limited to a maximum number of students (choose one of them), please check the syllabus. Students must register to all courses/exams taken (including online exam, seminar, course without written exam, written work, written or oral exam, ENEP, etc.). This list is subject to changes.

**HEC Lausanne**  
**Bachelor courses taught in English**  
**Spring 2023**

<a href="#">Judgment and Decision Making</a>	3	2	Hoffrage Ulrich	BSc in Management
<a href="#">Management for the challenges of the socioecological crisis</a>	3	0	Vogt Sonja	BSc in Management
<a href="#">Market Design and the Economics of Asymmetric Information</a>	6	4	Hakimov Rustamdjan; Santos Pinto Luís	BSc in Economics
<a href="#">Marketing Research</a>	6	4	Czellar Sandor	BSc in Management
* <a href="#">Musical theory and creativity</a> (EPFL)	3	2	Poste vacant/prof. externe	BSc in Management BSc in Economics
<a href="#">Organization and markets</a>	3	2	Zanarone G.	BSc in Management
<a href="#">Practical Operations Management</a>	6	4	Hameri Ari-Pekka	BSc in Management
<a href="#">Risk Savvy</a>	3	2	Hoffrage Ulrich	BSc in Management
<a href="#">Service Operations Management</a>	3	2	Horatiu Tudori	BSc in Management

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**HEC Lausanne**  
**Master courses open for exchange students**  
**Spring 2023**

# Master

Course Name	ECTS	Hours / week	Language of teaching	Professor	Program details
<a href="#">Advanced Data Analysis</a>	6	4	English	Scheidegger S. (on leave) ; Karyampas D./ Didisheim	MSc in Finance MSc in Management
<a href="#">Advanced Financial Analysis</a>	3	2	English	André Paul	MLaw in Law and Economics
<a href="#">Advanced Project Management &amp; Outsourcing in a Digital Era</a>	6	4	English	Bienz Pius	MSc in Information Systems MSc in Management MLaw in Law and Economics
<a href="#">Advanced Topics in Industrial Organization (ATIO)</a>	6	4	English	Hakimov R. ; Strimbu O.	MSc in Economics
<a href="#">Advanced Programming</a>	6	4	English	Scheidegger S. (on leave) ; Eftekhari A.	MSc in Economics MSc in Finance (Programming) MSc in Actuarial Science (Programming) MSc in Management (Programming)
<a href="#">Analytics in Operations Management</a>	3	2	English	Lurkin Virginie	MSc in Management
<a href="#">Asset Pricing</a>	6	4	English	Bretscher L. / Karyampas D.	MSc in Finance
<a href="#">Audit et Gouvernance IT</a>	6	4	French	Borboën Yan	MSc in Information Systems
<a href="#">Bargaining and Negotiations</a>	6	4	English	Efferson Charles	MSc in Management
<a href="#">Behavior, Economics, and Evolution Lecture Series</a>	6	4	English	Lehmann Laurent ; Santos Pinto Luis	MSc in Economics MSc in Management
<a href="#">Brand Management</a>	3	2	English	Dabrowska-Leszczyńska Agnieszka	MSc in Management
<a href="#">Business Cycles</a>	6	4	English	Siena Daniele	MSc in Economics
<a href="#">Business and IS Architecture Design</a>	6	4	English	Legner Christine	MSc in Information Systems
<a href="#">Cloud and Advanced Analytics</a>	6	4	English	Vlachos Michalis	MSc in Information Systems
<a href="#">Competitive Advantage &amp; Strategic Interactions</a>	6	4	English	Conti Annamaria	MSc in Management
<a href="#">Consumer Psychology</a>	6	4	English	Petersen Francine	MSc in Management
<a href="#">Customer Relationship Management</a>	6	4	English	Christen Markus	MSc in Management
<a href="#">Cybersécurité et intelligence économique</a>	6	4	French	Ghernaouti Solange	MSc in Information Systems
<a href="#">Derivatives</a>	6	4	English	Bretscher Lorenzo	MSc in Finance
<a href="#">Developing Behavioral Insights and Nudging</a>	3	2	English	Engeler Isabelle	MSc in Management

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**HEC Lausanne**
  
**Master courses open for exchange students**
  
**Spring 2023**

# Master

Course Name	ECTS	Hours / week	Language of teaching	Professor	Program details
<a href="#">Digitalisation and Taxation</a>	3	2	English	Chand Vikram	MLaw in Law and Economics
<a href="#">Distribution Management</a>	6	4	English	Eckardt Thilo	MSc in Management
<a href="#">Droit des marchés financiers</a>	3	2	French	Richa Alexandre	MLaw in Law and Economics MSc in Finance
<a href="#">Economic Growth</a>	6	4	English	Rotesi Tiziano	MSc in Economics
<a href="#">Economie politique II</a>	4.5	3+2	French	Benhima Kenza ; Beutler Toni	MLaw in Law and Economics
<a href="#">Empirical Methods in Finance</a>	6	4	English	Jondeau Eric	MSc in Finance
<a href="#">Entreprenariat : outils et atelier</a>	3	2	French	Reichenthal Nadine	MLaw in Law and Economics
<a href="#">Environmental Crisis and Societal Changes</a>	3	2	English	Palazzo Guido ; Vedjovsky Boris	MSc in Management MLaw in Law and Economics
<a href="#">Environmental Economics</a>	6	4	English	Houde Sébastien	MSc in Economics MSc in Management
<a href="#">Experimental Methods</a>	6	4	English	Hakimov Rustamdjan	MSc in Economics
<a href="#">Financial Analysis</a>	6	4	English	Froidevaux Julien	MSc in Finance
<a href="#">Financial Institutions &amp; Regulation</a>	6	4	English	Bruhin Adrian	MLaw in Law and Economics MSc in Economics
<a href="#">Fiscalité directe II &amp; Fiscalité indirecte (TVA)</a>	6	4	French	Glauser Pierre-Marie	MLaw in Law and Economics
<a href="#">Fixed Income and Credit Risk</a>	6	4	English	Rockinger Michael	MSc in Finance
<a href="#">Forecasting 1</a>	3	2	English	Baumgartner Marcel	MSc in Management
<a href="#">Forecasting 2</a>	3	2	English	Chavez Valérie	MSc in Management
<a href="#">Game Theory</a>	6	4	English	Santos Pinto Luis Pedro	MSc in Economics
<a href="#">Grand Challenges Strategies Project</a>	6	4	English	Haak Patrick	MSc in Management
<a href="#">Group Processes</a>	6	4	English	Krings Franciska	MSc in Management
<a href="#">Heuristic Decision Making Strategies</a>	6	4	English	Neth H.	MSc in Management
<a href="#">Innovation Law</a>	3	2	English	Junod Valérie	MLaw in Law and Economics MSc in Management

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**HEC Lausanne**
  
**Master courses open for exchange students**
  
**Spring 2023**

# Master

Course Name	ECTS	Hours / week	Language of teaching	Professor	Program details
<a href="#">Interaction Design</a>	6	4	English	Cherubini Mauro	MSc in Information Systems
<a href="#">International and European Tax Law</a>	6	4	English	Chand Vikram	MLaw in Law and Economics
<a href="#">International Macroeconomics</a>	6	4	English	Bacchetta Philippe	MSc in Economics
<a href="#">International Strategy</a>	6	4	English	Zanarone Giorgio	MSc in Management Msc in Finance
<a href="#">Le gouvernement d'entreprise</a>	3	2	French	Mustaki Guy	MLaw in Law and Economics
<a href="#">Life Contingencies I</a>	6	4	English	Dufresne François	MSc in Actuarial Science
<a href="#">Loss Models</a>	6	4	English	Hashorva Enkelejd	MSc in Actuarial Science
<a href="#">Macroeconometrics</a>	6	4	English	Renne Jean-Paul	MSc in Economics
<a href="#">Machine Learning in Business Analytics</a>	6	4	English	Boldi Marc-Olivier	MSc in Management
<a href="#">Management of AI in Organizations</a>	6	4	English	Shrestha Y.	MSc in Information Systems
<a href="#">Managing People : Organizational Design, Change, and Performance</a>	6	4	English	Dietz Jörg	MSc in Management
<a href="#">Microeconometrics</a>	3	2	English	Renne Jean-Paul	MSc in Economics
<a href="#">Multicriteria Decision Analytics</a>	3	2	English	Thiémard M.	MSc in Management
<a href="#">Neuro Economy</a>	6	4	French	Villa Alessandro	MSc in Economics MSc in Management
<a href="#">Political and Institutional Economics</a>	6	4	English	Rohner Dominic	MLaw in Law and Economics MSc in Economics
<a href="#">Power and Leadership</a>	6	4	English	Tur Benjamin	MSc in Management MLaw in Law and Economics
<a href="#">Procédure fiscale</a>	3	2	French	Danon Robert	MLaw in Law and Economics
<a href="#">Public Economics</a>	6	4	English	Fourati Maleke	MSc in Economics
<a href="#">Quantitative Asset and Risk Management</a>	6	4	English	Jondeau Eric	MSc in Finance
<a href="#">Ratemaking and Claims Reserving</a>	3	2	English	Hieber Peter	MSc in Actuarial Science
<a href="#">Rédaction de contrats</a>	3	2	French	Richa Alexandre	MLaw in Law and Economics
<a href="#">Real Estate Investments</a>	3	2	English	Celentano Francesco	MSc in Finance

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# Master

<a href="#">Research Introduction Seminar : Computer Science research Methodology</a>	3	2	English	Garbinato Benoît; Humbert Mathias	MSc in Information Systems
<a href="#">Risk Theory</a>	6	4	English	Albrecher Hansjoerg	MSc in Actuarial Science
Course Name	ECTS	Hours / week	Language of teaching	Professor	Program details
<a href="#">Séminaire d'introduction à la recherche : Qualitative research and Design Science research</a>	3	2	French or English	Missonier Stéphanie ; Legner Christine	MSc in Information Systems
<a href="#">Séminaire d'introduction à la recherche : Computer Science research methodology</a>	3	2	English	Garbinato Benoît ; Huguenin Kévin	MSc in Information Systems
<a href="#">Simulation Methods in Finance and Insurance</a>	3	2	English	Tamraz Maissa	MSc in Actuarial Science
<a href="#">Social Insurance</a>	3	2	English	Arnold Séverine	MSc in Actuarial Science
<a href="#">Social Well Being</a>	6	4	English	Petersen Francine	MSc in Management
<a href="#">Strategy of Innovation</a>	6	4	English	Conti Annamaria	MSc in Management MLaw in Law and Economics
<a href="#">Supply Chain Network Design and Planning</a>	6	4	English	Stauffer Gautier	MSc in Management
<a href="#">Sustainable Innovation Challenge</a>	3	2	English	Petty Jeffrey	MSc in Management MSc in Information Systems MLaw in Law and Economics
<a href="#">Sustainable Logistics</a>	6	4	English	Gallay Olivier	MSc in Management
<a href="#">Technical and Economical aspects of Cybersecurity</a>	6	4	English	Humbert Mathias	MSc in Information Systems
<a href="#">The Management of Grand Challenges</a>	6	4	English	Vogt Sonja	MSc in Management
<a href="#">The Management of Risk, Reputation and Legitimacy</a>	6	4	English	Haack Patrick	MSc in Management MLaw in Law and Economics
<a href="#">Time Series</a>	3	2	English	Hashorva Enkelejd	MSc in Actuarial Science
<a href="#">Valuation</a>	6	4	English	Valta Philip	MSc in Finance

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