# **EXECUTIVE PROGRAM**

# Marketing & Innovation: **How to Build New Offers** that Consumers Love?

Following the latest global trends in innovation, with insights from real-world applications in local and global companies.

In partnership with:

& analyti

# NOVA marketing NOVA innovation analytics lab

The Marketing & Innovation course follows the latest global trends in innovation and was inspired in consulting projects and several bootcamps that we developed with prominent companies like Google, McDonalds, Farfetch, Zomato, Danone, EDP, L'Oreal, Cuf, among others. The course is developed by the directors of the NOVA Marketing Analytics Lab and the NOVA Innovation Lab and brings some insights from real-world applications in local and global companies.

#### GOALS

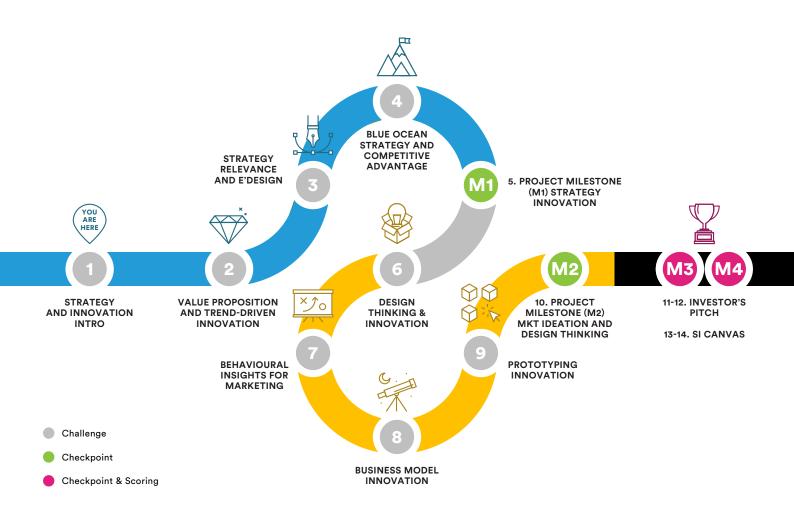
- Develop a better understanding and practice of the main topics related to innovation strategy and design
- Provide a practical approach using a diversity of challenges in which participants can create their own learning journey;
- Develop a strategy and innovation plan applied to a real company/organization.

#### PROGRAM

- Strategy Innovation Canvas;\* Competitive Analysis and Blue Ocean Strategy Definition; Innovation Strategy using E<sup>2</sup> Design; Creation of a Value Proposition for the Customer; Define Design Thinking as an Innovation Strategy;
  - - Identify Behavioral Insights for Innovation;
      - **Business Model Innovation;**
    - Prototyping and Managing Innovations;
      - The Strategy and Innovation Plan.

\*Developed by NOVA IMS (MKTLAB and INNOLAB)





# **TEACHING STAFF**



DIEGO COSTA PINTO NOVA MARKETING ANALYTICS LAB DIRECTOR



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# CONTACTS

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Learn more at: www.novaims.unl.pt/pt/ensino/cursos/formacao-de-executivos/ marketing-innovation-how-to-build-new-offers-that-consumers-love/

